

**A/P Pedro J. Etchegaray Avallone**

**De:** A/P Pedro J. Etchegaray Avallone [etchegaray@adinet.com.uy]  
**Enviado el:** lunes, 27 de diciembre de 2004 18:20  
**Para:** 'vincentluo@aiptek.com.tw'  
**Asunto:** ¿Are you this Vincent Luo ?  
**Importancia:** Alta

**Vincent Luo**

1999 Graduated from Computer Science and Industry Academy in UESTC  
 1999 ~ 2000 Working in Digital Technology R&D Center of China Information Industry Ministry .  
 Project Manager of the China Information On Demand System .  
 2000 ~ 2003 Working in Motorola Personal Communication Section ,Beijing R&D Center.  
 Core team member for developing the Motorola mobile phone such as A6288,A388,A760 etc.

**A/P Pedro J. Etchegaray**

**Analista de Sistemas y Organización y Métodos - Asesor Tecnológico**  
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**De:** A/P Pedro J. Etchegaray Avallone [mailto:etchegaray@adinet.com.uy]  
**Enviado el:** jueves, 23 de diciembre de 2004 18:31  
**Para:** 'vincentluo@aiptek.com.tw'  
**Asunto:** AIPTEK Preliminary Business Plan to America that speak Spanish  
**Importancia:** Alta

Dear friend Vincent:

Attached to the present, you will find the file "**20041217-0101 - AIPTEK - Preliminary Business Plan.pdf**" that the contains a 20 page Preliminary Business Plan that we have developed for AIPTEK.

I apologize you for the delay, but the same one is due to that we are coordinating the whole activity for the year 2005, and also, the work is enough more than a simple rate. I only hope you appreciate it and that the same one will be of utility to build a relationship.

If you agree the content of this "**free sample**", then I hope that 2005 begin working together.

I wait your answer and a great greeting for these end year celebrations.

Kind regards

**A/P Pedro J. Etchegaray**

**System Analyst . Organization & Methods Analyst - Technological consultant**  
**System Auditor - Business and Market Development**

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