

**A/P Pedro J. Etchegaray Avallone**

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**De:** A/P Pedro J. Etchegaray Avallone [etchegaray@adinet.com.uy]  
**Enviado el:** viernes, 28 de enero de 2005 18:39  
**Para:** 'vincentluo@aiptek.com.tw'  
**Asunto:** AIPTEK Preliminary Business Plan to America that speak Spanish - ¿ Have you some news for me ?  
**Importancia:** Alta

Dear Vincent:

I don't know what is happen iwth my previous emails. Please, I need to have some news from you as soon as possible. Please, answer me if you has readed my work, and give me your oppinion. I am waiting for your answer to take some decisions to next Febreuary, when I must define my future projects.

Thanks again and kind regards

**EAC - Etchegaray Associate Consultants****A/P Pedro J. Etchegaray**

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**De:** A/P Pedro J. Etchegaray Avallone [mailto:etchegaray@adinet.com.uy]

**Enviado el:** martes, 25 de enero de 2005 13:31

**Para:** 'vincentluo@aiptek.com.tw'

**Asunto:** AIPTEK Preliminary Business Plan to America that speak Spanish - ¿ Have you some news for me ?

**Importancia:** Alta

Dear Vincent:

One month has already passed since I sent you my work "Preliminary business plan", and as I have not received any comment from you about this topic, I am annoying your attention newly about this matter, since I think that it has been enough time for its evaluation.

Also as I commented you, I am organizing my activities for 2005, and I should decide about what projects I will be involved.

As I knew that AIPTEK will be present at CES - Las Vegas, (January 6th to 9th 2005) , I thought that you will assist as International Manager to this important event, and therefore, I wait for your answer some days more.

Finally, I will thank you a lot, that you answer me about my business proposal asap.

Regards

**A/P Pedro J. Etchegaray**

**Analista de Sistemas y Organización y Métodos - Asesor Tecnológico**

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**De:** A/P Pedro J. EtcheGARAY Avallone [mailto:etcheGARAY@adinet.com.uy]

**Enviado el:** lunes, 27 de diciembre de 2004 19:15

**Para:** 'vincentluo@aiptek.com.tw'

**Asunto:** RV: AIPTEK Preliminary Business Plan to America that speak Spanish - First Reiteration

**Importancia:** Alta

Dear Vincent:

Last Thursday December 23rd, 2004, I sent you an email with the Preliminary Business Plan to market development of AIPTEK en the America that speaks Spanish. I also requested you, that you confirm me that it had arrived to your hands. As I have not received such confirmation, I am replying that email, waiting your news and acknowledge receipt.

### **A/P Pedro J. EtcheGARAY**

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**De:** A/P Pedro J. EtcheGARAY Avallone [mailto:etcheGARAY@adinet.com.uy]

**Enviado el:** jueves, 23 de diciembre de 2004 18:31

**Para:** 'vincentluo@aiptek.com.tw'

**Asunto:** AIPTEK Preliminary Business Plan to America that speak Spanish

**Importancia:** Alta

Dear friend Vincent:

Attached to the present, you will find the file "**20041217-0101 - AIPTEK - Preliminary Business Plan.pdf**" that the contains a 20 page Preliminary Business Plan that we have developed for AIPTEK.

I apologize you for the delay, but the same one is due to that we are coordinating the whole activity for the year 2005, and also, the work is enough more than a simple rate. I only hope you appreciate it and that the same one will be of utility to build a relationship.

If you agree the content of this "**free sample**", then I hope that 2005 begin working together.

I wait your answer and a great greeting for these end year celebrations.

Kind regards

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